

Samuel Sea

Location: Auckland, New Zealand

Status: New Zealand Citizen with clean local driver licence

Contact: +64 27 390 6392

Email: samuelseahengyu@hotmail.com

Professional Summary

Energetic mechanical engineer with multiple experience in technical sales and design. Proven track record to excel in any given task. Able to lead a team and be independent. Multilingual and able to communicate cross culturally. Committed to working as a collaborative and positive team member, striving to utilize my knowledge and expertise for optimal results.

Work History

Technical Sales Manager, Soundzipper LLP, Singapore

2019 – 2022

- Prospecting and qualifying of potential customers
- Client engagement and pre-consultancy
- Presales and project managing
- Oversight, managing and coordination a team of four
- Go to person for problem solving and trouble shooting
- Helped company obtained ISO 9001

Sales Revenue Track Record:

2022:	\$227,969 SGD
2021:	\$572,699 SGD
2020:	\$611,905 SGD
2019:	\$144,320 SGD

Mechanical Engineer, Buhler, Singapore

2017 – 2019

- 3D CAD design of million-dollar manufacturing plants
- Introduce new 3D walkthrough to the company for end client presentation
- Represented the Singapore office for a global innovation competition, top 8 finalist out of 300 teams

3D CAD Designer, Dobbie Engineers, Auckland New Zealand

2014 – 2016

- Managing CAD drawings and main 3D CAD designer
- Go to person for trouble shootings
- Main person in charge of company's software revamp

Example Projects:

Open Country Dairy - \$10M NZD, work - \$347k NZD
Fonterra Lichfield - \$390M NZD, work - \$25k NZD
Nelson Forest - \$12M NZD, work - \$52k NZD
Danone Balclutha - \$40M NZD, work - \$490k NZD

Skills

Always been a quick hands-on learner and willing to do the hard work to improve. Problem solving is second nature. Logical thinking approach to dealing with problems.

AutoCAD, Navisworks, Solidworks, Inventor, Microsoft Excel, Microsoft Words, Sales, Business Development, Workflowmax, 3D Printing

Education

Bachelor of Mechanical Engineering, 2013, Auckland University Technology

Language

English, Mandarin, Cantonese, Malay